

Contract Administration  
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219 North Main Street, Suite 105  
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<http://vtrans.vermont.gov/>

October 12, 2021

**ADDENDUM #1**

**RE: Notice of Funding Opportunity (NOFO): Vermont Clean Transportation Incentive Program Administration**

The Notice of Funding Opportunity (NOFO) for the above-mentioned services is clarified by addressing the following questions:

1. Would VTrans be amenable to an alternate payment structure for the incentive payments only? Vtrans would pay us for batches of fully approved rebates. Upon receipt, we would then pay the rebate applicants directly on a timely basis. Effectively, the “reimbursement” will be earned when the rebate is approved by our processing staff, not when the funds are actually disbursed to the rebate applicant.
  - A. **Currently, recipients can apply the rebate at the time of purchase, and VTrans wishes to preserve this as an option. Proposer(s) to this solicitation should describe how they propose to ensure that a point-of-sale rebate remains possible for eligible recipients. In cases where a manufacturer/dealership is not participating in the program (Tesla, for example), VTrans is amenable to the described alternative payment structure wherein reimbursement is earned after the purchase or lease of a vehicle and upon final approval by the Grantee. This could also work in the case of a point-of-sale voucher, where an applicant is pre-approved by the Grantee, presents their pre-approval to a participating dealer, receives the rebate from the dealership, and the dealership is then paid by the Grantee after final approval and reimbursement from VTrans. VTrans recognizes that there may be other ways to address cash flow issues, and therefore encourages Proposer(s) to include this in their proposal.**
2. Can you please provide more detail about how the Replace your Ride program will overlap/interact with the new PEV program?
  - A. **The Incentive Program for New PEVs provides higher incentive amounts for households with lower incomes, and for all-electric vehicles. The purpose of the program is to make Plug-in Hybrid Electric Vehicles (PHEVs) and Electric Vehicle (EVs) more affordable for households with low to moderate incomes. There is no requirement that an older, inefficient vehicle be scrapped.**

**The Replace Your Ride Program seeks to get older, high-polluting vehicles off the road and replace them with any of the many cleaner transportation options allowed under the 2021 Transportation Bill (Act 55) among these, a new or used Plug-in Electric Vehicle (PEV). The Replace Your Ride Program provides a three thousand dollars (\$3,000.00) voucher for the scrapping of the vehicle towards a cleaner option. This can be stacked on top of benefits from other programs: the Incentive Program for New PEVs, MileageSmart (for used PEVs), or the Electric Bicycle Incentive Program. For example, an individual earning below fifty thousand dollars (\$50,000.00) adjusted gross income (AGI) may scrap a twelve-year (12) old internal combustion engine (ICE) vehicle and receive three thousand dollars (\$3,000.00) from Replace Your Ride + four thousand dollars (\$4,000.00) from the New PEV Incentive pool for a total of seven thousand dollars (\$7,000.00). These benefits may also be used in addition to any local utility or federal incentives.**

Sincerely,

Tricia Scribner  
Administrative Services Manager I